

Environmental Scanning:

Gathering Information

External

Natural Environment:
Resources and climate

Societal Environment:
General forces

Task Environment:
Industry analysis

Internal

Structure:
Chain of command

Culture:
Beliefs, expectations, values

Resources:
Assets, skills, competencies, knowledge

Strategy Formulation:

Developing Long-range Plans

Mission

Reason for existence

Objectives

What results to accomplish by when

Strategies

Plan to achieve the mission & objectives

Policies

Broad guidelines for decision making

Strategy Implementation:

Putting Strategy into Action

Programs

Activities needed to accomplish a plan

Budgets

Cost of the programs

Procedures

Sequence of steps needed to do the job

Evaluation and Control:

Monitoring Performance

Performance

Actual results

Feedback/Learning: Make corrections as needed

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Thomas L. Wheelen,J. David Hunger



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